

Special Situations Outlook Panel: The Storm Clouds Gather!



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Special Situations Casino Guichard - Perrachon

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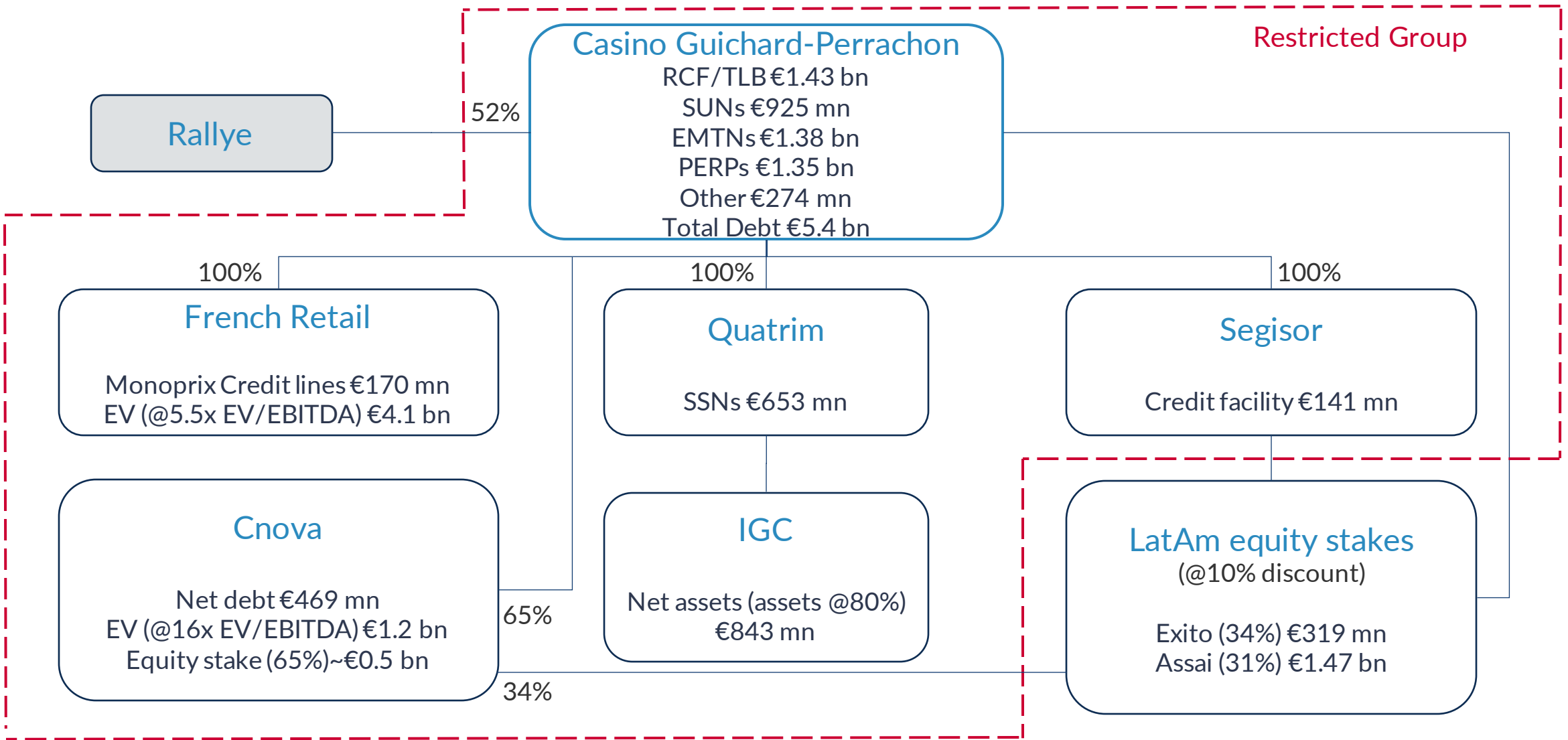


Casino Guichard-Perrachon (COFP)

Casino Group	<i>France / Food Retail</i>
Summary	COFP longer dated bonds have sold off in the year-to-date as the company has been facing significant debt maturities and diminishing liquidity.
Recommendation	We switched from Hold to Buy on Senior Notes and Euro-Medium Term Notes, and from Buy to Hold on the Quatrim Senior Secured Notes.
Macro Backdrop	The cost of living pressures make consumers more price conscious, but Casino has managed to stabilize its market share in France in the year-to-date.
Liquidity / Refi Risk	<p>Casino will use disposal proceeds to meet short-term maturities and have already been buying back and tendering for 2023-2024 bonds.</p> <p>There are options to refinance some of the maturities with secured debt.</p>
Collateral	<p>Quatrim SSNs: well covered by the collateral, which includes pledges over shares in the entity that owns the majority of French real estate.</p> <p>EMTNs and '26 and '27 SUNs do not benefit from any collateral.</p>

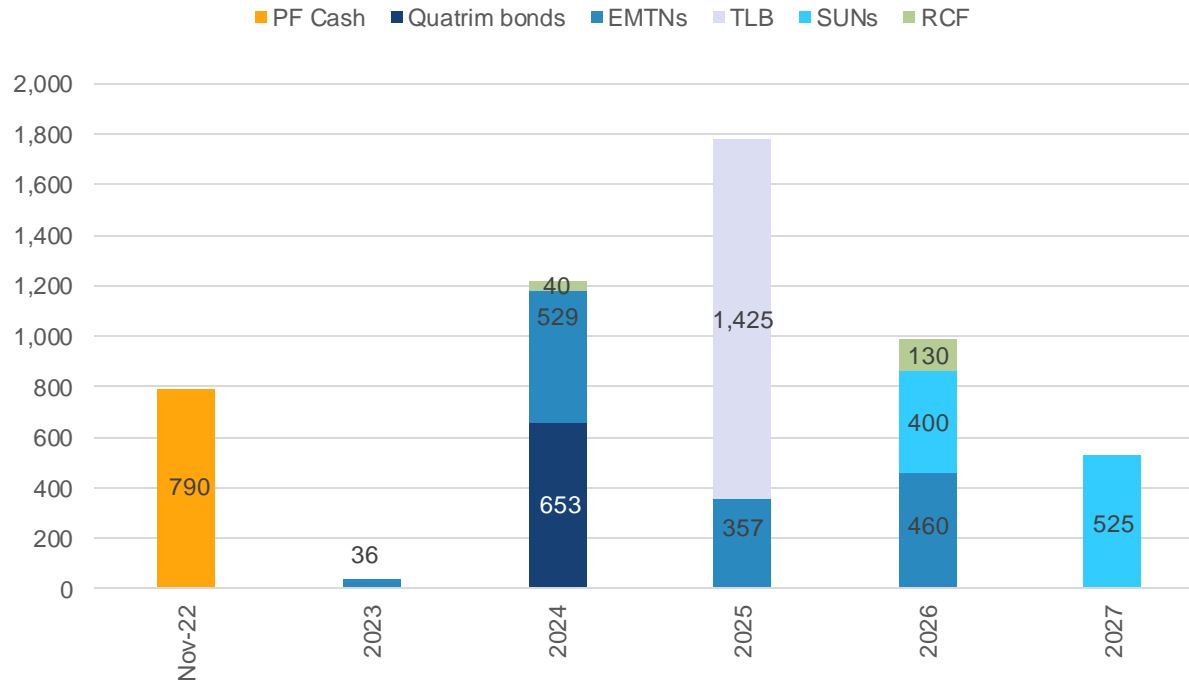


Casino Guichard-Perrachon – Corporate Structure



Casino Guichard-Perrachon – Debt Maturities

France Debt Maturity Schedule (€mn)



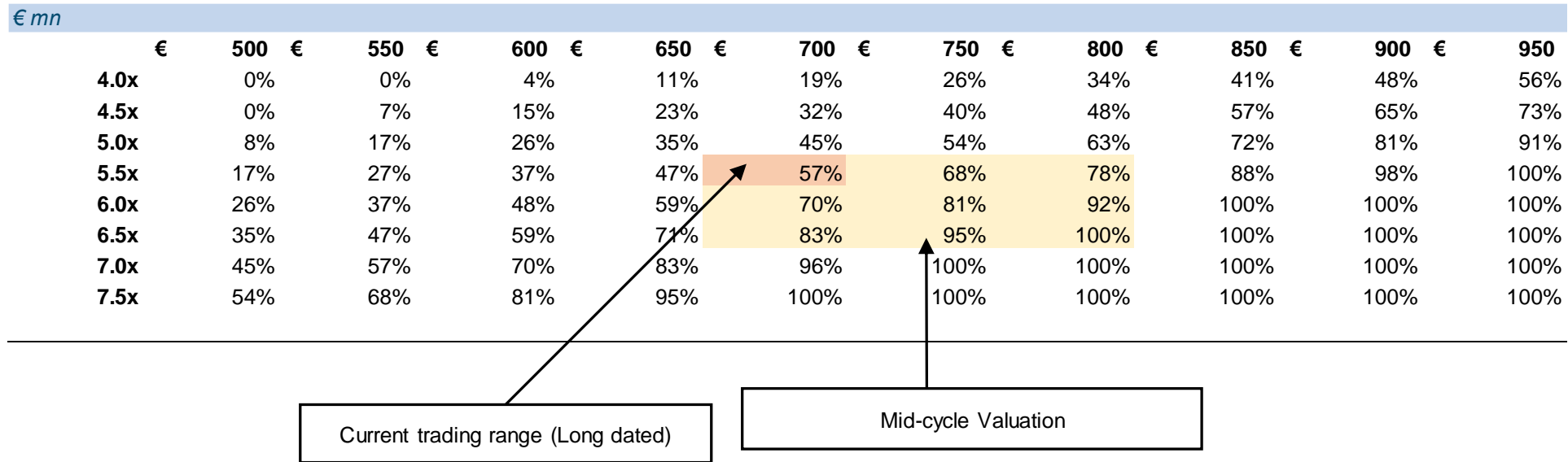
- Casino has enough means to address 2023-2024 maturities:
 - Asset disposal proceeds
 - Room for refinancing with secured debt
- Potential scenarios from 2025:
 - Improvement in operating performance within the restricted group allows to refi
 - Further disposals of Latin American assets
 - French grocery market consolidation
 - Restructuring?

Casino Guichard-Perrachon – Waterfall

€ Millions	Indicative valuation range									
	Low		Mid		High					
Valuation of retail stores in French perimeter										
Normalized EBITDA (Pre-IFRS)	€	600	€	700	€	800				
Multiple		5.0x		5.5x		6.0x				
Enterprise value	€	3,000	€	3,850	€	4,800				
LATAM	€	1,613		1,613		1,613				
CNOVA / Cdiscount		496		496		496				
Residual Quatrim / 15% Green Yellow		355		355		355				
Enterprise value consolidated	€	5,464	€	6,314	€	7,264				
Excess cash (Assai sale)	€	350		350		350				
Assumed cash burn in 2023		(400)		(400)		(400)				
Distributable value	€	5,414	€	6,264	€	7,214				
Administrative claims (@ 5%)		(273)		(316)		(363)				
Pension	€	(218)		(218)		(218)				
Distributable to secureds	€	4,923	€	5,731	€	6,633				
Senior secured claims (TLB+RCF)	€	(1,595)		(1,595)	100%	(1,595)	100%			
Distributable to OpCo Liabilities	€	3,328	€	4,136	€	5,038				
OpCo Payables	€	(2,653)		(2,653)	100%	(2,653)	100%			
Distributable to Unsecureds	€	675	€	1,483	€	2,385				
Senior unsecured claims	€	(2,581)	€	(2,581)	26%	(2,581)	57%	€	(2,581)	92%

Casino Guichard-Perrachon – Unsecured Bonds Recovery Analysis

French Retail EBITDA after leases vs Multiples



We see upside in the longer dated bonds from the current trading levels, as the company emerges from a trough and valuations improve

Special Situations Takko Fashion GmbH

Glenn Zahn
Senior Analyst Special Situations



Takko Fashion GmbH (TAKKO)

Takko Fashion	<i>Germany / Retail</i>
Summary	Rising rates makes a simple A&E exercise unfeasible and a debt-for-equity swap a viable option.
Recommendation	We initiated coverage on TAKKO with a Buy on the Secured Notes reflecting adequate credit support in our waterfall analysis. Note that operational performance is decent and liquidity sufficient to fund operations over the intermediate term.
Macro Backdrop	Cost inflation, driven by a 10-12% increase in materials and a 22% increase in German minimum wage in 2022, coupled with electricity hedges rolling off later this year will continue to create operational headwinds.
Liquidity / Refi Risk	TAKKO's €80m RCF and €185m LC facility expire in May 23, while the Secured Notes mature in November 23. The uplift in the coupon needed to entice bondholders to change the maturity (which requires 90% consent) would be too expensive, making the capital structure unworkable. To make matters worse for the sponsor, a distressed fund has attained a large enough position to block any changes in money terms or in a UK Scheme (25%).
Collateral	Current bond prices of 78 receive credit support in all but our direst valuation scenarios. A mid-cycle EBITDA of €125m and a 5.5x multiple should lead to a par recovery.



Takko Fashion (TAKKO) - Capitalization

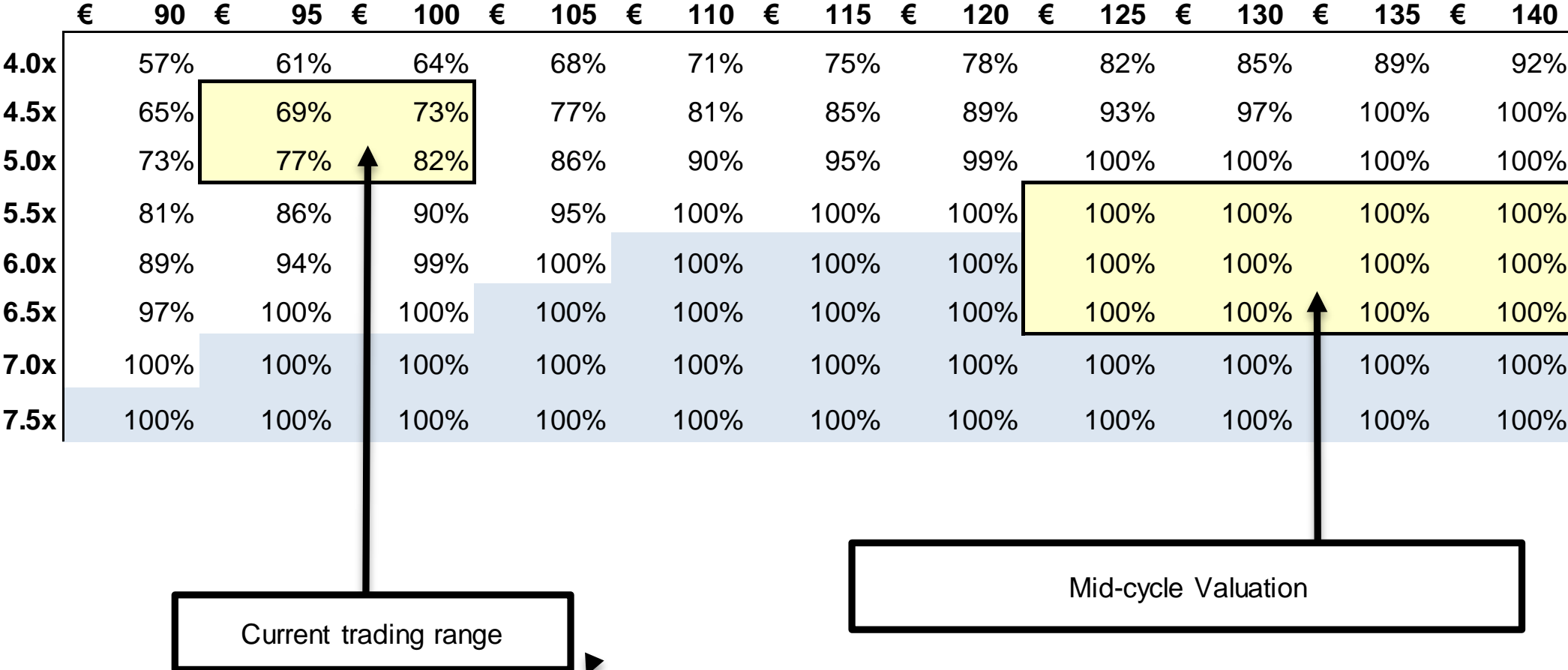
€ Millions	Maturity	Rate	Principal	Price	MV	YTW	OAS	xTTM Leverage		Credit Rating	CS
								Face	MV		Rating
€80m RCF (EL+375)	09/05/23	4.996%	80	100	80						
€15m Ancilliary Facility (1)	09/05/23	n/a	0	N/A	N/A						
€185m Letters of Credit Facility (2)	09/05/23	n/a	0	N/A	N/A						
Financial leases	varies	varies	22	100.0	22						
Total Super Senior Secured Debt			102		102			0.8x	0.8x		
5.375% Senior Secured Notes	15/11/23	5.375%	285	75.9	216	37.7%	3,576			Caa2/CCC-	BUY
Senior Secured FRNs (EL+537.5)	15/11/23	6.621%	225	75.9	171	38.6%	3,890			Caa2/CCC-	BUY
Apax Investor Facility (3)	Aug-23	n/a	30	70.0	21						
Other			15								
Total Secured Debt			555		408						
Total Debt			657		510			5.1x	3.9x		
Unrestricted Cash			132		132						
Net Debt			525		378			4.1x	2.9x		
TTM EBITDA			129		129						

Takko Fashion (TAKKO) – Recovery Analysis

€ Millions	Indicative valuation range					
	Low	recov	Mid	recov	High	recov
5-Yr Avg (FY18/19-FY22/23) EBITDA			€ 125			
Inflation			(28)			
LTM EBITDA			97			
Assumed Normalized EBITDA	€ 90		€ 97		€ 110	
Assumed EBITDA multiple	5.0x		5.5x		6.0x	
Enterprise value	€ 450		€ 533		€ 660	
Excess cash (minimum cash = €60m)	72		72		72	
Distributable value	€ 522		€ 605		€ 732	
Administrative claims (@ 3%)	(16)		(18)		(22)	
Distributable to Super Seniors	€ 507		€ 587		€ 710	
Total super senior claims	(102)	100%	(102)	100%	(102)	100%
Distributable to secureds	€ 405		€ 485		€ 609	
Total senior secured claims	€ (555)	73%	€ (555)	87%	€ (555)	100%

Takko Fashion (TAKKO) – Data Table

As the Credit moves towards a more mid-cycle valuation, bondholders can realize superior returns





Hurtigruten

Glenn Zahn

Senior Analyst Special Situations

Hurtigruten (HRGNO)

Hurtigruten	<i>Norway / Cruises</i>
Summary	An Over-Levered and Cash-Deprived Enterprise of which Attractive Assets Provide Sufficient Credit Support.
Recommendation	We upgraded our Rec to Buy on 17 November after the company outlined its expectations for 2023, which put the company well on the path to achieving positive free cash flow next year. Bonds are currently trading at c. 84, which compares with a mid-point recovery of 89 cents in a going concern waterfall using a 7.5x multiple.
Macro Backdrop	As recession approaches, the travel industry is again in focus but Hurtigruten's core demographic base (i.e. older and wealthier) should be more resilient.
Liquidity / Refi Risk	Hurtigruten faces the risk of running out of liquidity as it recovers from pandemic disruption, which pushed leverage to c. 10x FY19 EBITDA. Refinancing risk exists with c. €170 mn of term loans maturing in June 2023. However, shareholders have been very supportive, injecting €95 mn during 2022 and covenants were relaxed through September 2023.
Collateral	Including 2 fairly new vessels, the collateral package is strong and supports recoveries in the mid-90s, if noteholders exercise their option of seizing vessels in an insolvency.



Special Situations Douglas GmbH

Samik Majumdar

Senior Analyst – European Retail

Douglas GmbH (DOUGR)

Douglas GmbH

Diversified Europe / Retail

Summary

The key credit concern is the extent of pricing and mix pressure that is forthcoming in the crucial F1Q23 quarter. While overall leverage is considerably higher than retail peers, the secured bonds are better placed to withstand earnings pressure

Recommendation

We recommend a Hold on the Secured Notes which have manageable leverage and reflects a strong business mix and geographic diversification. We recommend a Sell on the PIKs as leverage is excessive at this level, with low visibility for EBITDA improvements towards the €350 mn point (which would see leverage dip below 7x) under current economic conditions to ensure adequate coverage and weak downside protection in case of earnings decline near term.

Macro Backdrop

High cost inflation and weakening consumer confidence make it tougher to pass through price increases and sustain margins, gross margins ~ 200bp lower Yo3Y so far in FY22.

Liquidity / Refi Risk

The capital structure was refinanced in 2021, aided by an equity injection from CVC, and the bonds, term loans, and unutilized RCF mature in 2026. Liquidity is comfortable, supported by a moderate earnings recovery from pandemic troughs, robust cash balances and the unutilized RCF

Collateral

The secured bonds are covered under a mid-cycle EBITDA of €280-300 mn and a > 7x multiple, and a stressed sub-€250 mn scenario combined with 6x valuations has moderate downside (60-75c). However, we would view the PIKs as quasi-equity with low coverage under moderate EBITDA declines.

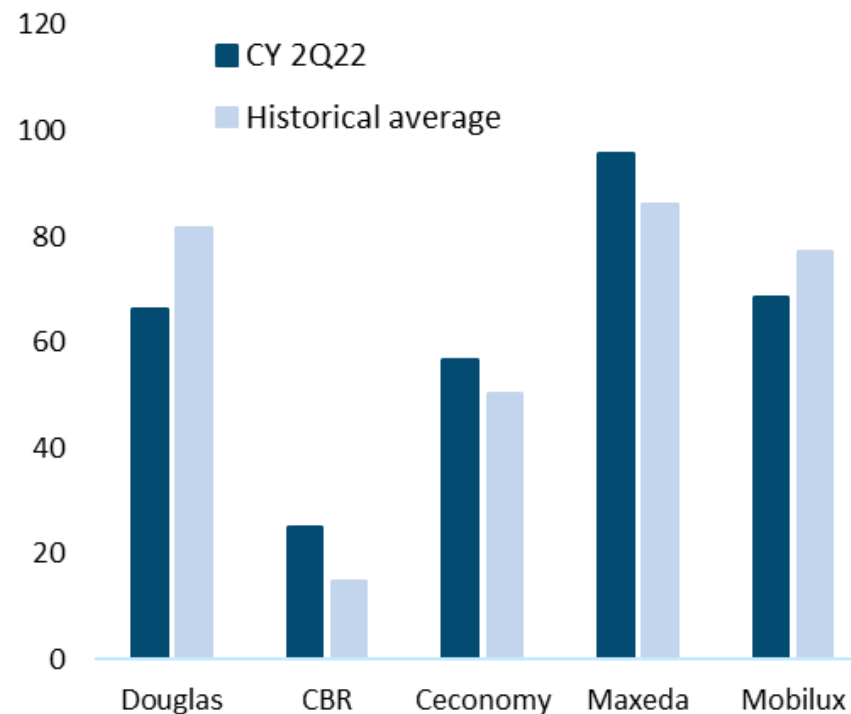
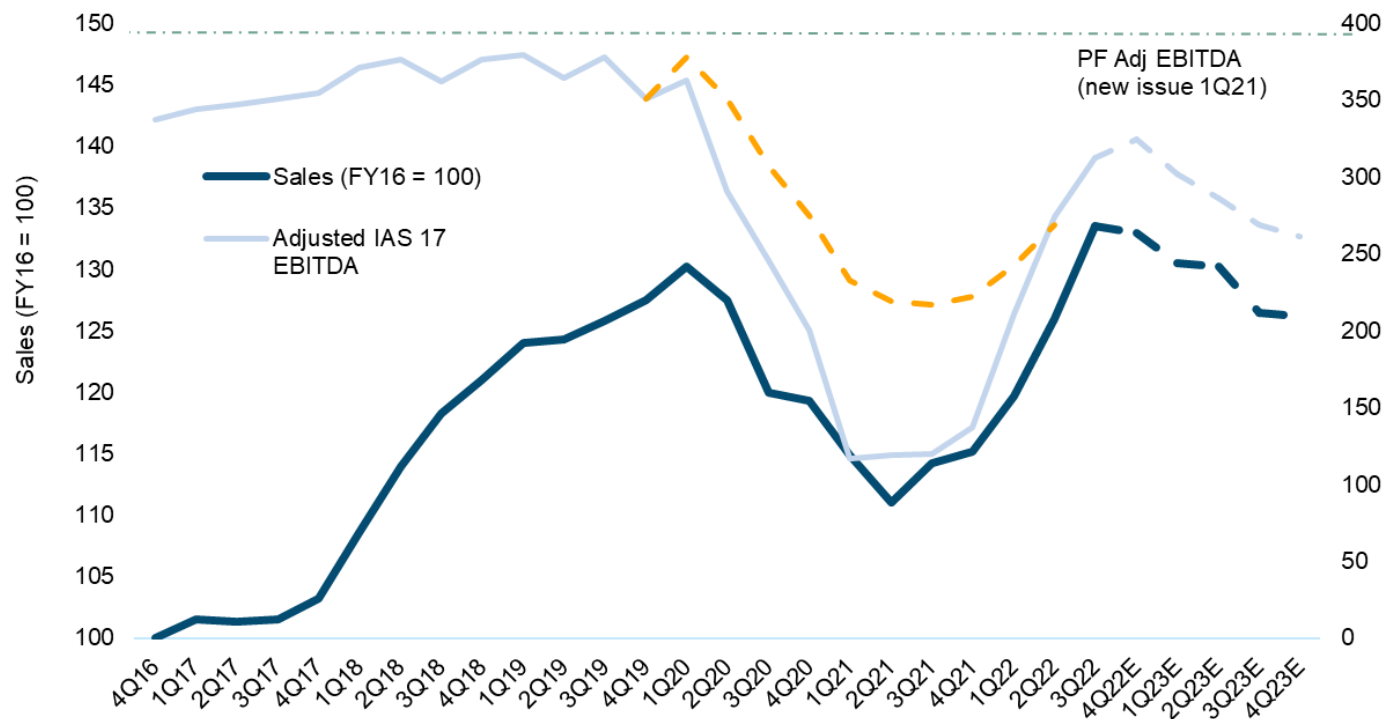


Douglas (DOUGR)

Significant margin pressure going back to pre-pandemic period

EBITDA recovered to above €300 mn but well short of PF metric of €392 mn proposed at new issue

Gross margin pressure (~180 bp drop vs 2019 in 9M22) suggests inability to fully pass-through COGS inflation



Douglas (DOUGR) - Capitalization

Douglas												
<i>Eur mn</i>												
									<u>xTTM Leverage</u>		Credit Rating	CS Rating
	Maturity	Rate	Principal	Price	MV	YTW	CY	OAS	Face	MV		
RCF (up to €170 mn)	Jan-26	E+475	0	100.0	0							
Term Loan B	Apr-26	E+550	675	100.0	675						B-/B3/B	N/A
Senior Secured Notes	Apr-26	6.0%	1305	83.5	1,089	12.2%	7.2%	1,007			B-/B2/B	HOLD
Total Secured Debt			1,980		1,764				6.4x	5.7x		
Senior PIK Notes	Oct-26	8.25% cash, 9.00% PIK	521	60.9	317	22.5%		1,239			CCC / Caa2 / CCC	SELL
Total Unsecured Debt			521		317				1.7x	1.0x		
Total Debt			2,501		2,081				8.1x	6.7x		
Unrestricted Cash			271		271							
Net Debt			2,230		1,810				7.2x	5.9x		
Residual equity (esimated)			237									
Minority Interest												
Enterprise Value (estimated)			2,467						8.0x			
TTM EBITDA			308		308							

Notes: (1) Availability constrained by rent guarantees. (2) c. 70% of the LC facility was utilized but does not constitute debt unless not reimbursed (3) Issued in March 21, pari passu with Secured Notes. Credit Ratings listed are Moody's, S&P, Fitch.
Source: Company filings, Bloomberg, CreditSights

Douglas (DOUGR) – Recovery Analysis (secured bonds)

Illustrative Recovery Calculation - Going Concern						
€ Millions		Pre-IFRS 16				
		Indicative valuation range				
		Low	Mid	High		
Valuation of retail stores in geographic perimeter						
France	Normalized EBITDA	€ 85	€ 95	€ 110		
	Assumed EBITDA multiple	5.0x	6.5x	8.0x		
DACH	Normalized EBITDA	€ 110	€ 140	€ 160		
	Assumed EBITDA multiple	4.0x	5.0x	6.0x		
South-West Europe	Normalized EBITDA	€ 25	€ 35	€ 40		
	Assumed EBITDA multiple	6.0x	7.0x	8.0x		
Eastern Europe	Normalized EBITDA	€ 50	€ 60	€ 70		
	Assumed EBITDA multiple	6.0x	7.0x	8.0x		
Enterprise value consolidated		€ 1,315	€ 1,983	€ 2,720		
Distributable value		898	1,492	2,164		
	Administrative claims (@ 3%)	(27)	(45)	(65)		
Distributable to Super Seniors		871	1,447	2,099		
	RCF (35% utilised)	(60)	(60)	(60)		
	Financial leases	(30)	(30)	(30)		
	Total super senior claims	(90)	(90)	(90)		
Recovery %- Super senior claims		100%	100%	100%		
	<i>Memo: leverage through Super Senior</i>	0.9x	0.9x	0.9x		
Distributable to secureds		782	1,357	2,010		
	Term Loan B	(675)	(675)	(675)		
	Senior Secured Notes	(1,305)	(1,305)	(1,305)		
	Total senior secured claims	(1,980)	(1,980)	(1,980)		
Recovery %- Senior secured claims		39%	69%	100%		
	<i>Memo: leverage through Senior Secured</i>	11.8x	8.5x	6.8x		

Despite cash injection in 2021, leverage remains high

France resilient and South West Europe boosted by SOP, but DACH is the main concern

Secured recovery dips below 60c only under intense EBITDA pressure (sub-€200 mn)

Douglas (DOUGR) – Data Table

Significant upside over medium term if EBITDA sustained at > €300 mn

Downside limited to 60-80c even under a stressed scenario where EBITDA decline ~ 25-35%

Subordinated bonds need EBITDA recovery > €350 mn to recover to par

Senior Secured Note Recoveries (IAS 17 Adjusted EBITDA versus EV / EBITDA multiples)

Valuation	IAS 17 Adjusted EBITDA (Eur mn)							
	€120mn	€140mn	€160mn	€180mn	€200mn	€225mn	€250mn	€300mn
3.0x	18%	21%	24%	27%	30%	34%	38%	45%
4.0x	24%	28%	32%	36%	40%	45%	51%	61%
4.5x	27%	32%	36%	41%	45%	51%	57%	68%
5.0x	30%	35%	40%	45%	51%	57%	63%	76%
5.5x	33%	39%	44%	50%	56%	63%	69%	83%
6.0x	36%	42%	48%	55%	61%	68%	76%	91%
7.0x	42%	49%	57%	64%	71%	80%	88%	100%
8.0x	48%	57%	65%	73%	81%	91%	100%	100%
9.0x	55%	64%	73%	82%	91%	100%	100%	100%

Mid-cycle range

Stressed scenario



CreditSights

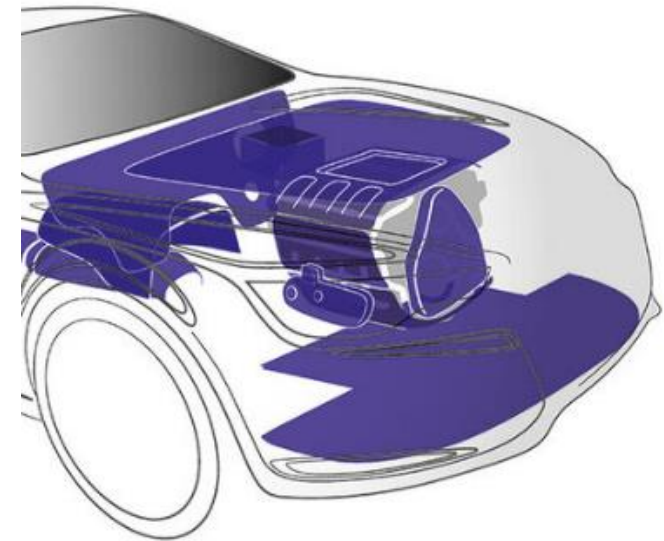
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Special Situations Adler Pelzer Holdings

Jim Willamson
Analyst - Automotive

Adler Pelzer (PELHOL)

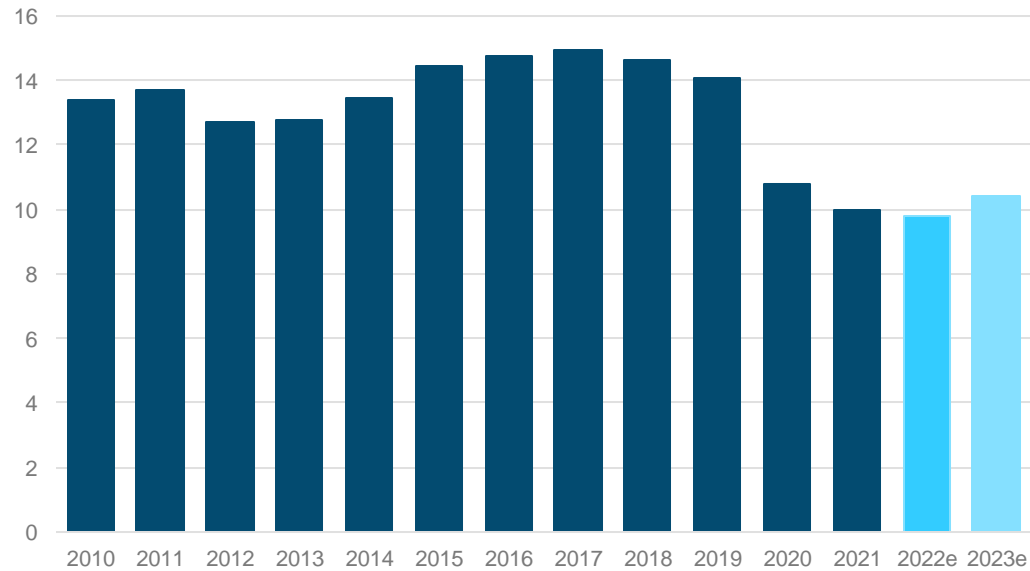
Adler Pelzer Holding	<i>Germany / Automotive</i>
Summary	An unsustainable capital structure and challenging automotive backdrop is driving weak operating performance and elevated refinancing risk as the company approaches its 2023 and 2024 maturities.
Recommendation	We initiated coverage on PELHOL with a Sell on the Senior Secured Notes reflecting its unsustainable capital structure, significant exposure to Europe and bond prices that are well in excess of our estimated recoveries.
Macro Backdrop	Auto suppliers have been under pressure over the past 24 months as low production rates have dovetailed with elevated raw material, energy, freight and labour costs. Over the next 12-18 months we expect production rates will remain well below pre-pandemic levels leaving PELHOL with few levers to improve the credit profile over the near term.
Liquidity / Refi Risk	The company operates with no RCF and €155 mn of available cash, which we expect will be further depleted by ~€35 mn of cash burn in FY23. At the same time, the company has significant refinancing needs over the next 24 months including the the €40 mn Super Senior Facility (due June 23) and the €425 mn 4.125% Senior Secured Notes (due April 24), against a backdrop of sharply higher funding rates.
Collateral	With current bond prices of 82, the Senior Secured Notes are trading well in excess of our base case assumption for recovery of ~64. Our recovery analysis reflects a mid-cycle EBITDA figure of c. €150 (post IFRS-16) and a 3.5x multiple that is in line with mid-cycle multiples of other European auto parts makers.



Adler Pelzer – Capital Structure

€mn	Maturity	Rate	Principal	Price	MV	xTTM Leverage		Credit Rating	CS Rating
						YTW	Face		
Super Senior Facilities Agreement	25/06/2023	3M E+2.75%	40	na	na	na			
Total Super Senior Debt			40						
Bank Borrowings	Varies	Varies	122	na	na	na			
2024 Secured Notes	01/04/2024	4.125%	425	84	357	18.4%		B3 / B- / WD	SELL
Total Secured Debt			587				3.9x		
Lease Liabilities	Varies	Varies	151	na	na	na			
Other Debt	Varies	Varies	7	na	na	na			
Total Debt			746				5.0x		
Unrestricted Cash			155						
Net Debt			590				3.9x		

European Passenger Car Production - Units (mn)



Key Credit Considerations

- Supressed production rates
- Heavy exposure to Europe
- Expectations for cash burn
- Refinancing requirements are looming
- Bondholders face subordination concerns and a soft collateral package

Special Situations Standard Profil

Ash Nadershahi
Senior Analyst – European High Yield Industrials

Standard Profil (STPRAU)

Standard Profil	<i>Germany / Auto Parts</i>
Summary	Weak cash flow generation, high exposure to German production-based OEMs, elevated raw material costs and limited geographical diversification gives little opportunity for Standard Profil's underlying business to recover over the next 12 months.
Recommendation	We initiated coverage on Standard Profil with a Sell on the Secured Notes reflecting the company's adjusted net leverage of 10.8x, tight liquidity position and limited success in implementing cost recoveries – against backdrop of rising raw material costs.
Macro Backdrop	Raw material costs (30% cost of sales) remain elevated for Standard Profil, especially into 2H22 whilst the company has had limited success in implementing cost recovery. 52.3% of revenue is generated in Europe, in particular Germany – therefore is more indirectly exposed to gas rationing. Global Light Vehicle production have been revised lower since 2H20, in particular in Europe.
Liquidity / Refi Risk	Standard Profil's total liquidity position of €79.8 mn (of which €18.6 mn is cash – min cash to run the business is €15 mn) at the end of 3Q22 is precarious. We believe access to the €30 mn RCF is limited – further constraining the company over the next 12 months. The company can draw additional debt (€15 mn) under their permitted debt carve out – however this would rank junior or pari with existing notes. The company could access liquidity by incurring priming debt in an unrestricted subsidiary.
Collateral	Notes are secured on a first-ranking basis by shares of the company, certain bank accounts, certain machinery and equipment not incorporated in Spain in Turkey.



Standard Profil (STPRAU) – Recovery Analysis (Secured Bonds)

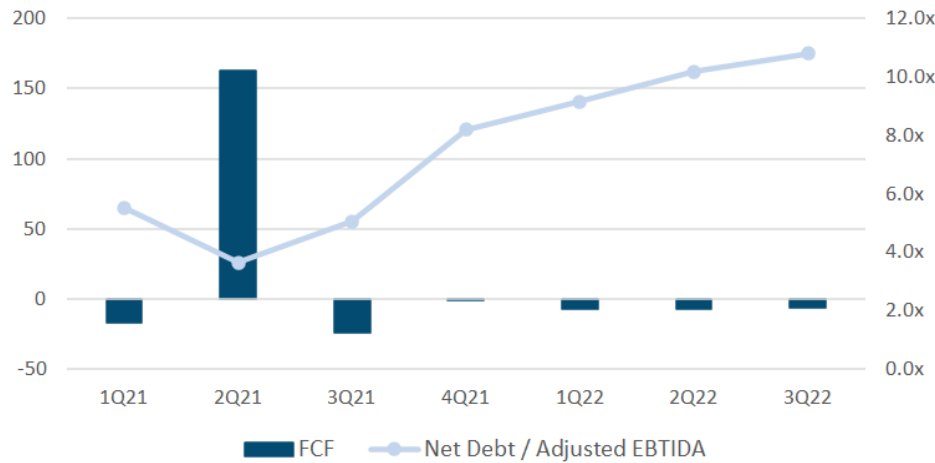
Standard Profil Recovery (mn)			
	Bear	Base	Bull
Adjusted EBITDA	23.6	28.1	32.6
EV Multiple	2.0	2.5	3.0
Enterprise Value	47.2	70.3	97.8
(+) Excess Cash	23.0	23.0	23.0
Distributable Value	70.2	93.3	120.8
(-) Administrative Claims (3%)	2.1	2.8	3.6
Distributable to Super Senior	68.1	90.5	117.2
(-) RCF (€30 mn)	30.0	0.0	0.0
(-) Finance Leases	26.9	26.9	26.9
Distributable to Senior Secureds	11.2	63.6	90.3
(-) Senior Secured Notes (€275 mn)	275.0	275.0	275.0
Total Senior Debt	275.0	275.0	275.0
Recovery Value	4%	23%	33%

Standard Profil Capital Structure as of 3Q22									
€ Millions									
	Maturity	Rate	Amount	Price	MV	LTM Adjusted/EBITDA	Credit Rating	CS Rating	
Super Senior RCF (€30 mn undrawn)	30-Apr-25	N/A	0	N/A	N/A		N/A	N/A	
Senior Secured Notes	30-Apr-26	6.250%	275	60.0	165		B3/CCC+	SELL	
Total Secured Debt			275			9.8 x	N/A	N/A	
Bank Loans	Varies	Varies	17.5	N/A	N/A				
Leases	Varies	Varies	28.5	N/A	N/A				
Total Debt			321.0			11.4 x			
Unrestricted Cash			18.6		18.6				
Net Debt			302.4			10.8 x			

Using similar peer EV multiples and historic EBITDA changes – recovery for senior note holders is bleak

Standard Profil (STPRAU) – FCF Analysis and Liquidity Outlook

FCF Generation and Net Debt / Adjusted EBITDA



Net Liquidity Amount (€ mn)

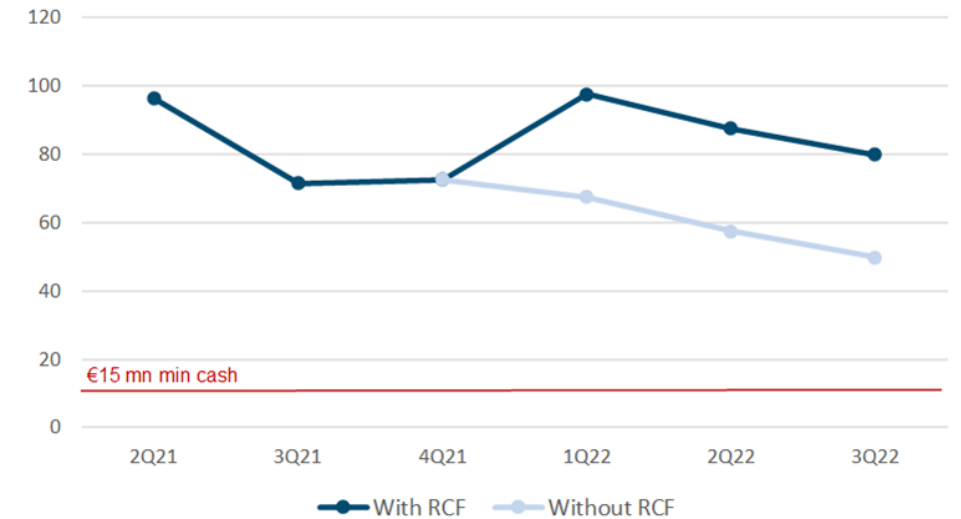
RCF Commitment	30
RCF Drawn	0
RCF Available *	30
Other Liquidity	31.2
Cash	18.6
Total Liquidity	79.8

Source: CreditSights, Company

Ratings

Moodys	Caa1
S&P	CCC+
Fitch	NR
Outlook	NEGATIVE

Standard Profil Net Liquidity Position in Mn



Company fails to generate meaningful positive FCF against a supportive backdrop for auto parts

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